



MALAWI TELECOMMUNICATIONS LIMITED

GRADUATE INTERNSHIP OPPORTUNITY

Internship opportunity has arisen for graduates interested in pursuing a career in Telecommunications engineering strategy, product development and Customer Relationship. MTL internship programme offers the opportunity to gain hands-on experience working in a technically advanced telecommunications company. You will work with a team of professionals using leading-edge systems and tools to create innovative solutions. You will also get to learn more about MTL and future job opportunities.

Application Attributes

We are looking for Bachelor's degree candidates Telecommunications Engineering, Computer Science, Management Information Systems, Business Administration, Marketing or Economics or a related technology qualification. Our graduate internship is open to all fresh graduates from an accredited institution of higher learning. The internship offers an opportunity for candidates to;

- Work in a team environment where you will collaborate with others and continue to grow your skills in areas such as applications delivery, consulting, applications development, project management, infrastructure planning and deployment, and business analysis and strategy implementation.
- Work with leading-edge technology to meet the challenges of the communications industry.
- Learn about the telecommunications industry and gain invaluable experience working on challenging projects.

Specific Departmental Requirements

A). Service Strategy and Engineering.

Applicants should have basic knowledge in the following:

- Wide Area Network design and implementation using Cisco or other routers and switches
- Router, switch and other network nodes configuration
- Understanding of switching concepts and WAN technologies
- Sound knowledge of Internet Protocol
- IP addressing and subnetting, routing concepts
- Sound knowledge of routing protocols - RIP V1/V2, OSPF, IGRP and EIGRP
- Basic configuration of VLAN setup on routers and switches.
- Basic configuration of routers
- Understanding of wireless technologies - plan, design and implement
- Knowledge of IP security basics
- Strong verbal and personal communication skills. (as will be interacting with customers regularly)
- Decision making, critical thinking, organizing and planning
- Troubleshooting of networks

B) Business Development

Applicants should the following basic attributes:

- Strong analytical skills.
- A passion for innovation and finding solutions to market and business challenges.
- Strong grasp of technology in general, and ICT in particular, and its evolution.
- Ability to research and find solutions to business requirements.
- Ability to learn fast and innovate independently.
- Capability to convert a technology into a marketable product.
- Software development or computer networking skills.

C) Customer Relationship

Applicants should have the following basic attributes

- Ability to identify and build relationships with prospective customers through a combination of telephone and in-person cold calls, networking and referrals to obtain appointments
- Ability to sell telecommunications data products and services.
- Strong grasp of current technology trends.
- Capability to write and submit accurate quotations , orders and services.
- Ability to design customized, cost-effective solutions for the customers
- Strong verbal and personal communication skills. (as will be interacting with customers regularly)
- Must have good organizational skills and the ability to adapt to new conditions, assignments, and deadlines
- Must have solid knowledge of MS Office Suit

Duration of Internship

This internship will be for a period of 3 to 6 months. You will be required to work either in Blantyre Lilongwe or Mzuzu MTL offices.

Do I expect a job after completion?

MTL does not guarantee jobs after the internship. However, the Company will give priority to the best candidates and consider them for employment depending on available opportunities on completion of the internship.

The company does not pay any salary to candidates on internship. However, a token internship allowance at the level set by the company shall be paid.

Interested candidates should submit their applications together with their curriculum vitae and names and email addresses of three traceable referees to the

Chief Executive Officer
Malawi Telecommunications Ltd
P.O Box 537
Blantyre
Email: internship@mtl.mw

Not later than Friday 23rd February 2018. Only successful applicants will be acknowledged.